

# Quick Quotes

## User Guide

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Generate ballpark estimates for access control jobs on the spot — select door type, complexity, and get a range instantly.

### Quick Reference

Command: /quote

Output: Labor + materials estimate range

Scope: Access control door installations

Access: Available to all active subscribers

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# 1. Getting Started

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The `/quote` command generates quick ballpark estimates for common access control installations. Use it when a customer asks "how much would it cost to add a reader to this door?" and you need a fast answer.

Send `/quote` to start. Select the door type, the complexity of the installation, and any special conditions. The bot returns a labor and materials estimate range within seconds.

Note: Quick quotes are ballpark estimates, not formal proposals. For detailed bids, use the full `/estimator` tool which generates professional PDF proposals.

# 2. Door Types

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Select the door type that best matches the installation. Each type has different baseline labor and material assumptions:

<b>Standard wood</b>	Interior office door — simplest installation
<b>Hollow metal</b>	Commercial steel frame — most common in offices
<b>Aluminum storefront</b>	Glass storefront door — header mount typical
<b>Fire-rated</b>	Rated assembly — code-compliant hardware required
<b>Glass/hercullite</b>	Full glass door — specialized hardware needed

Tip: When in doubt, select "hollow metal" — it represents the most common door type in commercial access control projects.

### 3. Complexity Selection

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After selecting the door type, choose the complexity level. This adjusts the estimate based on the amount of work involved:

- Simple: Pre-wired door, existing infrastructure, reader swap or basic addition. Typically 1-2 hours of labor.
- Standard: New reader installation with cable pull under 100 ft, standard mounting. Typically 2-4 hours of labor.
- Complex: New infrastructure required — conduit, long cable runs, fire-rated door modifications, or custom mounting. 4-8 hours of labor.
- High complexity: Multi-trade coordination, structural modifications, or specialty hardware. 8+ hours of labor.

Note: Be honest about complexity. Under-quoting leads to unhappy customers and unprofitable jobs. When in doubt, round up.

### 4. Estimate Output

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The bot returns a quick estimate card with:

- Labor range: Low and high estimates based on door type and complexity
- Materials range: Typical hardware costs for the selected configuration
- Total range: Combined labor + materials estimate
- Notes: Assumptions and exclusions (e.g., "excludes panel programming")

You can share the estimate card directly with your customer or manager. For a formal proposal with your company branding, use the full /estimator which generates a PDF document.

Tip: Save successful quick quotes for similar future jobs. Over time, you will build a mental library of typical project costs.

## 5. Quick Reference

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- Send /quote for a fast ballpark estimate
- Select door type and complexity level
- Get a labor + materials range in seconds
- Share the estimate card with customers or managers
- Use /estimator for formal PDF proposals